# Sierra Rutile 2022 Full Year Results

The world's largest natural rutile producer February 2023



# **Sierra Rutile Investment Highlights**



World's largest natural rutile producer positioned to significantly extend mine life and reduce costs through development of Sembehun.

### **Highlights**

Long established producer of high-quality natural rutile for pigment, sponge/metal and welding markets

Area 1 operations generated US\$75.8m NPAT and US\$44.3m operating cash flows in 2022

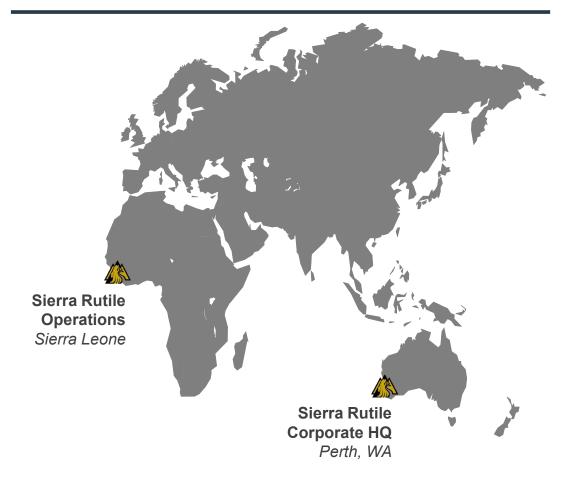
Opportunity to generate **attractive returns** for **relatively low risk** through development of **Sembehun** leveraging existing infrastructure

**Long-standing customer relationships** with strong demand for **premium natural rutile in declining supply** 

High quality ESG practices and credentials

**Robust financial position** with cash of US\$37.7m and working capital of US\$42.2m in addition to a further US\$42.4m of rehabilitation trust assets<sup>1</sup>

#### Location



Note: (1) Funds are managed by an independent trustee and only available for rehabilitation of Area1.



# **Improved Operating Performance**



### Continued increase in production performance through improved runtimes and throughput

#### **Mining and Concentrator**

	2022	2021	Variance
Ore mined (tonnes)	10,457,803	8,238,904	27%
Ore Grade (HM%)	2.78%	2.96%	-6%
HMC produced (tonnes)	322,328	300,666	7%

- ▲ Introduction of contract mining at Gangama (DM2) and moving the DM1 and DM4 mining units and scrubbers to a fixed location at the DM1 WCP enabled increased volumes to be mined.
- ▲ Grade impacted by mining of lower grade Taninahun and other blocks during wet season.

### Mineral Separation Plant (tonnes)

	2022	2021	Variance
MSP Feed (HMC)	325,417	281,106	16%
Rutile produced	135,804	127,054	7%
Ilmenite produced	58,603	52,142	12%
Zircon in concentra ie. produced	34,065	26,263	30%

- ▲ Increased HMC available but MSP still feed constrained (capacity =175ktpa rutile).
- ▲ MSP recoveries improved with installation of new feed preparation plant.
- Addition of stockpiled tailings as supplementary feed impacted product mix since this feed was of lower rutile grade.

# **Significant Profitability Restored**



### Solid operating performance driving substantial increases in Revenue, EBITDA and NPAT

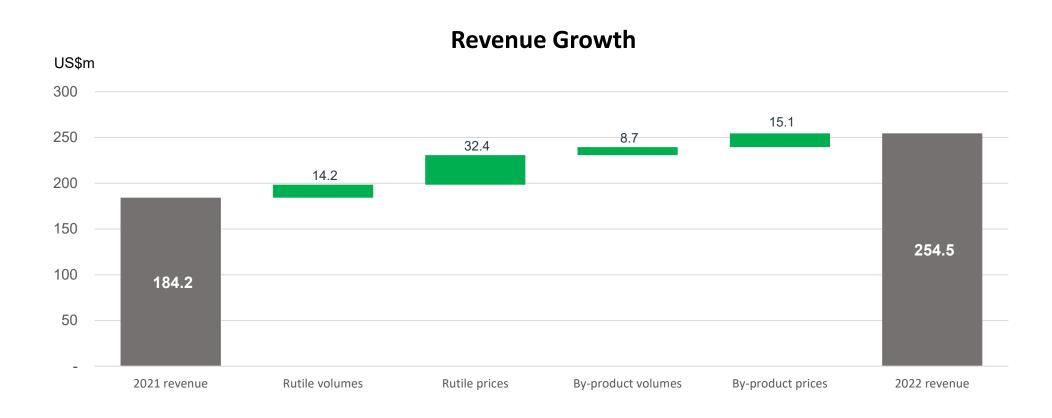
(US\$ millions)	FY22	FY21
Revenue	254.5	184.2
Production costs (net of inventory movements)	(177.9)	(137.5)
General and administration	(8.2)	(12.8)
Selling and distribution	(2.7)	(6.2)
Other costs	(7.9)	(8.8)
EBITDA	57.8	18.9
Depreciation and amortisation	(2.5)	(27.4)
Impairment reversal	23.4	(4.7)
Change in rehabilitation provision	-	28.9
Financing	(1.8)	(4.8)
Income tax	(1.3)	(3.4)
NPAT	75.6	7.5

- Revenue of US\$254.5m, up 38% driven by increased sales volumes and pricing for all products.
- ▲ Improved production performance resulting from recent operational turnaround notwithstanding heavy rainfall in Q3, a warehouse fire and the disruptive effects of Covid-19 and the demerger.
- ▲ Increased costs primarily due to volume growth and increased fuel price. Total fuel costs increased \$13.5m
- Substantially higher EBITDA of US\$57.8m and NPAT of US\$75.6m.
- ▲ EBITDA negatively impacted by need to maintain mining activities during wet season (lack of stockpiles).
- Reversal of prior impairment of Sembehun given increasing level of confidence in the project.

# **Strong Revenue Growth**



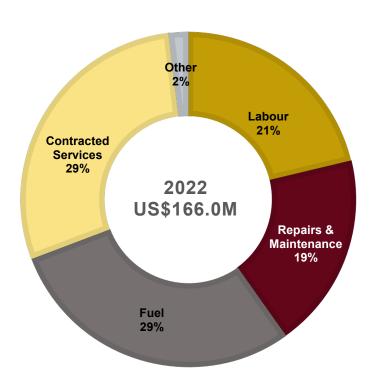
Revenue growth driven by increases in volumes and prices

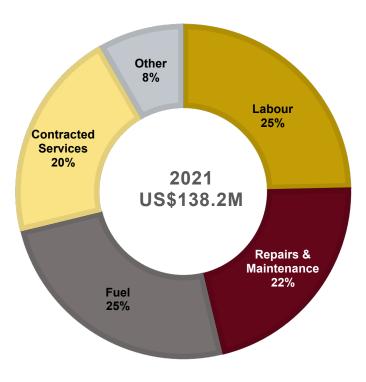


## **Total Cash Production Costs**



#### Operating costs increased due to several global and local factors



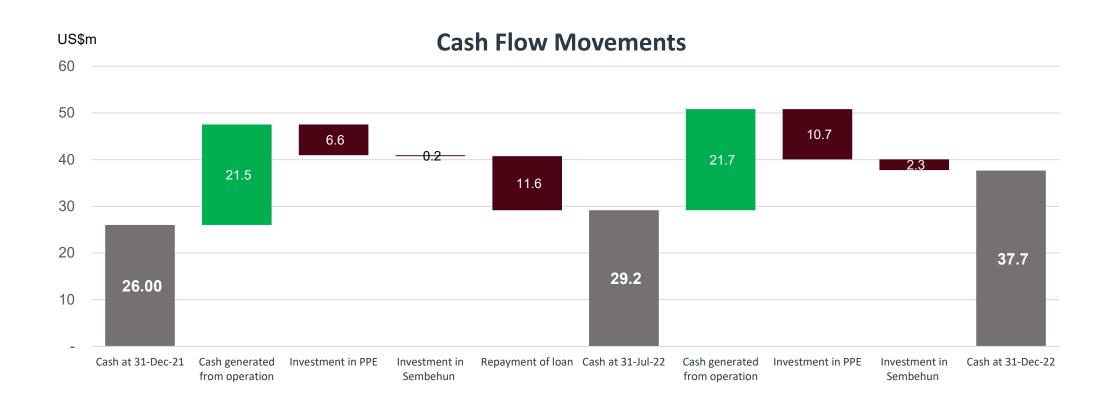


- ▲ Cost inflation impact of global supply chain issues + Russian/Ukraine War together with some dis-synergies from demerger (eg. Insurance).
- ▲ Fuel price growth + increase throughput due to increased haulage distances.
- FX gains on Leones based pay (due to devaluation of Leones).
- ▲ Contract mining + equipment rentals + tech services works now outsourced reducing direct labour and R&M percentages.
- ▲ The increase in production allowed the fixed component of operating costs to be amortised over a larger volume leading to stable unit costs for FY22.

# **Strong Operating Cashflows**



Enabling repayment of loans, capital investment and strengthening of balance sheet

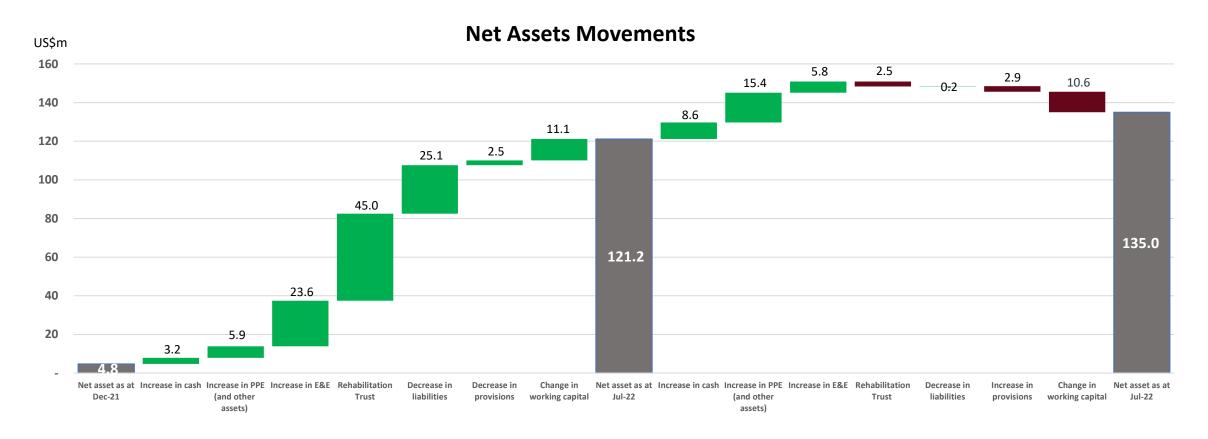


- ▲ Strong cash generation throughout year (pre and post demerger). High December sales converting to cash in Q1 2023.
- Analysis excludes receipt and subsequent investment of \$45m establishing the Sierra Rutile Rehabilitation Trust at demerger.

## **Restructured Balance Sheet**



### Demerger resulted in significant "reset" to balance sheet



- ▲ Demerger recapitalised group with the establishment of Rehabilitation Trust, write-back of Sembehun provision and extinguishment of liabilities to Iluka and IFC.
- Continued asset growth post-demerger.

## **Robust Balance Sheet**



### Increasing strength to support funding of Sembehun

(US\$ millions)	CY FY22	CY FY21
Cash	37.7	26.0
Trade and other receivables (incl. VAT)	53.9	43.4
Inventory (stockpiles and consumables)	35.0	40.5
Property. plant and equipment	24.0	3.5
Capitalised exploration and evaluation	29.4	-
Rehabilitation Trust funds	42.5	-
Other	0.9	0.1
Total Assets	223.4	113.5
Trade and other payables	29.0	26.0
Borrowings	-	16.0
Rehabilitation provisions	48.1	47.4
Other	11.3	19.3
Total Liabilities	88.4	108.7
Net Assets	135.0	4.8
NTA/Share	A\$0.466	nmf

- Substantial cash (no debt) and working capital provides significant liquidity buffer. These items alone represent A\$0.27/share.
- A Receivables somewhat elevated following record shipments in December.
- Strong established customers with no receivables outside of normal trading terms; audited financial statements provide for zero expected credit losses.
- Average trading terms expected to reduce during 2023.
- ▲ Significant capital program now well advanced to maximise efficient recovery of remaining Area 1 reserves.
- Area 1 rehabilitation obligations substantially funded by Trust funds.



## **ESG at Sierra Rutile**



### Sierra Rutile intends to publish first standalone Sustainability Report during 2023

#### Workforce

- ▲ 2,200+ local employees/contractors
- Gender Taskforce established
  - △ 9% of workforce women, 40% Executive Committee, 20% Board
- Strong focus on workforce training
  - ▲ 518 staff participated in 25 formal courses
  - ▲ 1,536 participated in 38 internal sessions
  - ▲ 3 Staff + 1 community member awarded Advanced Diplomas at Imperial College of Mines and Safety in Ghana

#### **Strong Governance Commitments**

- Human Rights / Modern Slavery compliance with Australian law
- Support for Extractive Industries Transparency Initiative at Sierra Leone
- Code of Conduct in place
- Other policies include:
  - ▲ Diversity & Inclusion
  - ▲ Anti-bribery and corruption
  - Whistleblower
  - ▲ Supplier Code of Conduct
  - Grievance Mechanism

### **Deep Roots in Local Community**

- Sierra Rutile Clinic Established 1970
  - One of the best equipped clinics in country, serves employees and families
  - Additional investment for COVID-19
  - Strong Maternal Health focus 52 deliveries for 2022
- ▲ 145 Community Educational Scholarships 2021/22
- ▲ Eight schools commissioned 2020-22, and School Bus service
- ~\$500k in social investments / development funds
- Significant local initiatives local sourcing, community infrastructure, internships, technical training, support to local education centres





Beneficiaries of SRL's Community Educational Scholarship

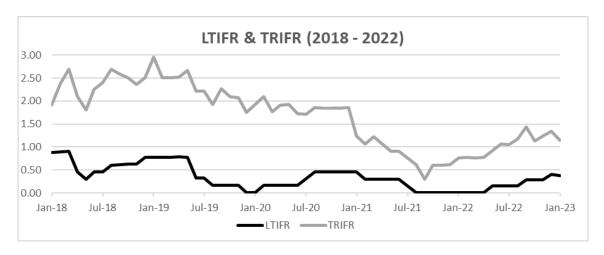
## **ESG at Sierra Rutile**



Significant Commitment to Safety, Health, Environment and Rehabilitation (SHER)

#### **Health & Safety**

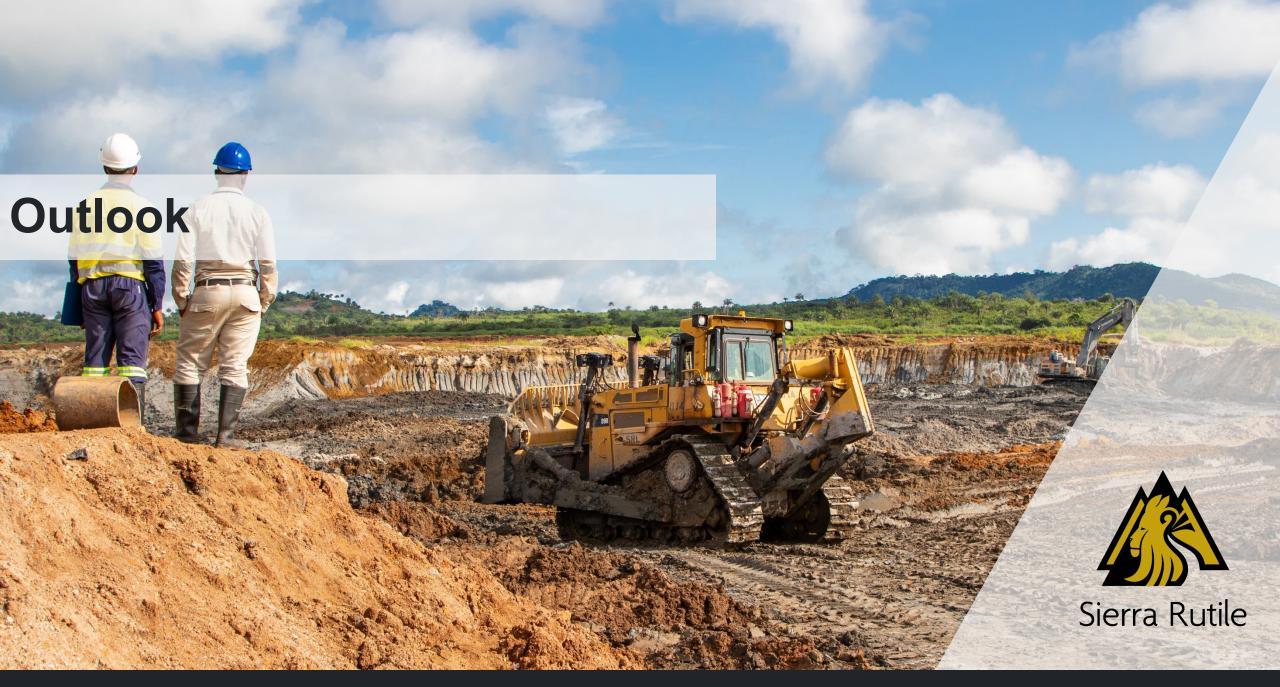
- ▲ Strong safety performance in recent years, attributable to implementation of training programs, risk assessments and enhanced hazard identification.
- ▲ Lost Time Injury Frequency Rate (LTIFR) at the end of 2022 was 0.40 and the Total Reported Injury Frequency Rate (TRIFR) was 1.3, with three LTI (Lost Time Injuries) incidents reported during the year.
- ▲ Committed to improving safety performance for employees and contractors; this remains an operational priority



#### **Environment**

- Sierra Rutile Rehabilitation Trust conservatively invested to fund short-medium term rehabilitation plans.
- ▲ 152ha land rehabilitated in 2022. 2023 plan to rehabilitate 275 ha.
  - A Rehabilitated ~809 hectares since 2016
- Detailed mine closure plan updated every 2 years.
- ▲ Green house gas emissions assessment commencing 2023.





## **Outlook**



### Building towards substantial growth at the world's largest natural rutile producer.

#### **Short Term**

- ▲ Annual Report including updated Resource & Reserve statement.
- ▲ Building ore stockpiles to curve consistent production through 2023 of 12kt rutile/month.
- ▲ Possible softening in realised sales prices.
- ▲ Some reversal of recent increases in fuel costs.
- ▲ Outsourcing remaining mining operations to contractors.

#### 2023 Guidance

- ▲ Production: 140-144kt rutile weighted to 2H.
- ▲ Unit cash production costs (net of by-product credits) US\$950-1,025/t rutile.
- ▲ Capex: US\$32-36m weighted to 1H

#### **Medium Term**

- ▲ Area 1 LoM extension to enable phased development of Sembehun.
- ▲ Continued tight supply of rutile globally and elevated energy costs continuing to support prices of competing products.
- ▲ Sembehun DFS.
- ▲ Sembehun Financing.







# **Appendix A: Corporate Overview**



Substantial shareholder turnover following demerger from Iluka Resources Limited.

#### **Capital Structure**

Shares on issue Market Cap (24.02.23) **424,236,447 A\$97.57m** 

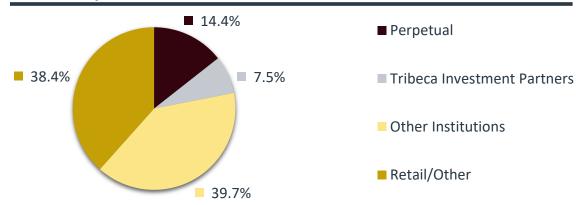
Share Price (24.02.23) Cash position (31.12.23)

\$0.225 ~US\$37.7m

### **Board and Senior Management**

Greg Martin Independent Chair	Sydney, Australia
Theuns de Bruyn Managing Director and Chief Executive Officer	Site, Sierra Leone
Martin Alciaturi Finance Director	Perth, Australia
Graham Davidson Independent Non-Executive Director	London, UK
Joanne Palmer Independent Non-Executive Director	Perth, Australia

### Ownership Structure<sup>1</sup>



Substantial Shareholders <sup>1</sup>	% Shares on Issue
Perpetual Ltd.	14.4%
Tribeca Investment Partners Pty Ltd.	7.5%

Note: (1) As at 2 February 2023, Nasdaq

## **Appendix B: Sierra Leone**



Sierra Rutile is a key part of the economy in Sierra Leone.



- Sierra Leone is a coastal nation in West Africa, known for its vast and numerous beaches, as well as its rainforests and wildlife preserves.
- A stable democracy for over 22 years.
- ▲ The 5<sup>th</sup> safest country in Africa<sup>1</sup>.
- Significant distance from Sahel instability impacting larger West African neighbours.
- ▲ Moderate annual economic growth, with agriculture and mining representing key contributors to the country's exports, GDP and employment.
- Sierra Rutile has an established operating history of more than 50 years in Sierra Leone.
- With a population of 7.5 million<sup>2</sup>, Sierra Leone's economy is relatively small overall so, with ~ 2,200 direct employees and another ¬800 contractors, Sierra Rutile plays a critical role economically as one of the largest private sector employers.

Note: (1) Source = 2022, Global Peace Index (2) Source = Sierra Leone Census 2021

# **Appendix C: Rutile**

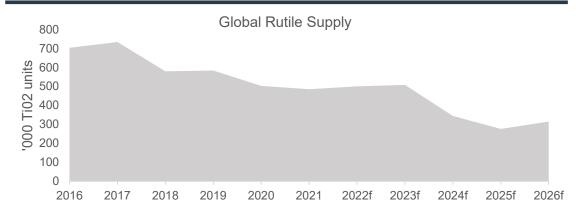


Sierra Rutile is the world's largest, and longest established, natural rutile miner.

#### Sierra Rutile's Products

- ▲ Standard Grade Rutile (SGR), which is considered to be an industry leading high quality product and is consumed primarily in the manufacture of titanium dioxide pigment and titanium sponge.
- ▲ Industrial Grade Rutile (IGR), well suited to high quality flux core wire applications due to its high packing density and low contaminant level. Generally trades at a premium to competing rutile products.
- ▲ **High-grade chloride ilmenite**, suitable for direct chlorination into titanium dioxide pigment and transformation into titanium slag.

### Natural Rutile Supply Outlook<sup>1</sup>



Note: (1) Source = TZMI June 2022

(2) Sierra Rutile's historical sales (in tonnes) by end-used application

### **Natural Rutile's Applications**

TiO2 pigment imparts opacity/whiteness to paper, paint and plastic products as well as foods, garments, pharmaceuticals etc. Pigment is a "late-cycle" product and consumption growth is considered to be well correlated to global GDP.

In addition to pigment applications, titanium is used in industry as welding electrode as well as having a number of specialty applications (most notably aerospace and turbine blades) based on its exceptionally high strength. Energy transition and defence applications mean that demand growth for titanium metal should exceed that for pigment.

Titanium feedstocks are a US\$4bn+ industry dominated by the lower grade and more energy-intensive synthetic rutile and titanium slag products derived from processed ilmenite.

Natural rutile was the original chloride feedstock for conversion into titanium dioxide pigment or titanium sponge (metal). Benefits of natural rutile are:

- ▲ Fewer contaminants, which can be end-use critical
- ▲ Higher TiO2 content means less ore is required (reducing freight) and less waste is generated (landfill, waste treatment and emissions)
- ▲ Lower chlorine/petcoke consumption and higher chlorinator utilisation
- ▲ Lower energy/carbon consumption.

# **Appendix D: Important Notices and Disclaimer**



#### **Forward looking statements**

Certain statements in or in connection with this announcement contain or comprise forward looking statements. Such statements may include, but are not limited to, statements with regard to future production and grades, capital cost, capacity, sales projections and financial performance and may be (but are not necessarily) identified by the use of phrases such as "will", "expect", "anticipate", "believe" and "envisage". By their nature, forward looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future and may be outside Sierra Rutile's control. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, success of business and operating initiatives, changes in the regulatory environment and other government actions, fluctuations in product prices and exchange rates and business and operational risk management. Subject to any continuing obligations under applicable law or relevant securities exchange listing rules, Sierra Rutile undertakes no obligation to update publicly or release any revisions to these forward-looking statements to reflect events or circumstances after today's date or to reflect the occurrence of unanticipated events.

#### Mineral Resources, Ore Reserves Estimates and Production Guidance

This announcement contains production guidance based on estimates of Sierra Rutile's ore reserves and mineral resources. The estimates in this announcement that relate to the ore reserves and mineral resources of Sierra Rutile have been extracted from the ASX release by Sierra Rutile entitled "Information Memorandum and Demerger Booklet" dated 25 July 2022, available at https://sierrarutile.com/ and www.asx.com.au (Announcement).

For the purposes of ASX Listing Rule 5.19, Sierra Rutile confirms that it is not aware of any new information or data that materially affects the information regarding Sierra Rutile's ore reserves and mineral resources included in the Announcement and that all material assumptions and technical parameters underpinning the estimates in the Announcement continue to apply and have not materially changed. Sierra Rutile confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the Announcement.

#### Non-IFRS financial information

This announcement includes certain information and data, such as Operating Costs, Net Operating Cash Costs and Unit Operating Cash Costs, that are not recognised under Australian Accounting Standards and are classified as 'non-IFRS financial information' under ASIC Regulatory Guide 230 (Disclosing non-IFRS financial information). Sierra Rutile uses these non-IFRS financial information metrics to assess business performance and provide additional insights into the underlying performance of its operations.

The non-IFRS financial information metrics in this announcement do not have standardised meaning under the Australian Accounting Standards and, as a result, may not be comparable to the corresponding metrics reported by other entities. Non-IFRS financial information should be considered in addition to, and not as a substitute for, financial information prepared in accordance with Australian Accounting Standards. Readers are cautioned not to place undue reliance on non-IFRS financial information cited in this announcement.

